



TechDirect Analytical Services Partnership Program

TechDirect Analytical Services, a comprehensive analytical services lab in business since 1997, offers a new option to its customers—a one-price retainer contract—providing the same exceptional service at substantial savings, with many advantages. By contracting for a minimum number of hours we can offer substantial discounts on our already low hourly rates.

Features:

- “Lease” a fully-equipped, modern analytical lab while we manage the associated fixed and variable costs
- Access to highly-trained, experienced problem-solvers with specialized skills and state-of-the-art instrumentation and methods
- Lower rates and more rapid turnaround than most commercial laboratories
- GLP-compliant laboratory
- All work covered by the highest confidentiality standards
- Strict accounting of time charges

Benefits:

- Substantial cost savings
- Ease of doing business
- Allows you to budget for services realistically
- “Next in line” priority status (premiums may apply for “rush” work)
- With contract in place, our staff and services are “on call”; we become an extension of your R&D effort

Call us to explore how this would work for you.

Price schedule examples:

TechDirect Analytical Services – Partnership Program			
Contract Level:	Regular Rate: (\$250.00 per hr)	Discounted Rate:	Your Savings:
750 hrs	\$187,500	\$146,250 (\$195.00 /hr)	\$41,250
500 hrs	\$125,000	\$105,000 (\$210.00 /hr)	\$20,000
250 hrs	\$62,500	\$56,250 (\$225.00 /hr)	\$6,250
150 hrs	\$37,500	\$35,250 (\$235.00 /hr)	\$2,250

Terms and conditions are available for your review. Please contact Richard Eley (440)297-5474, Mike Neag (440)297-5318 or Carol Trende (440)297-5580 for details.

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